



# MONTHLY MEMBERSHIP PROGRESS REPORT

District 320 D

Results as of: 03/31/2018

GMT: VENKATA S RAJU DANTULURI

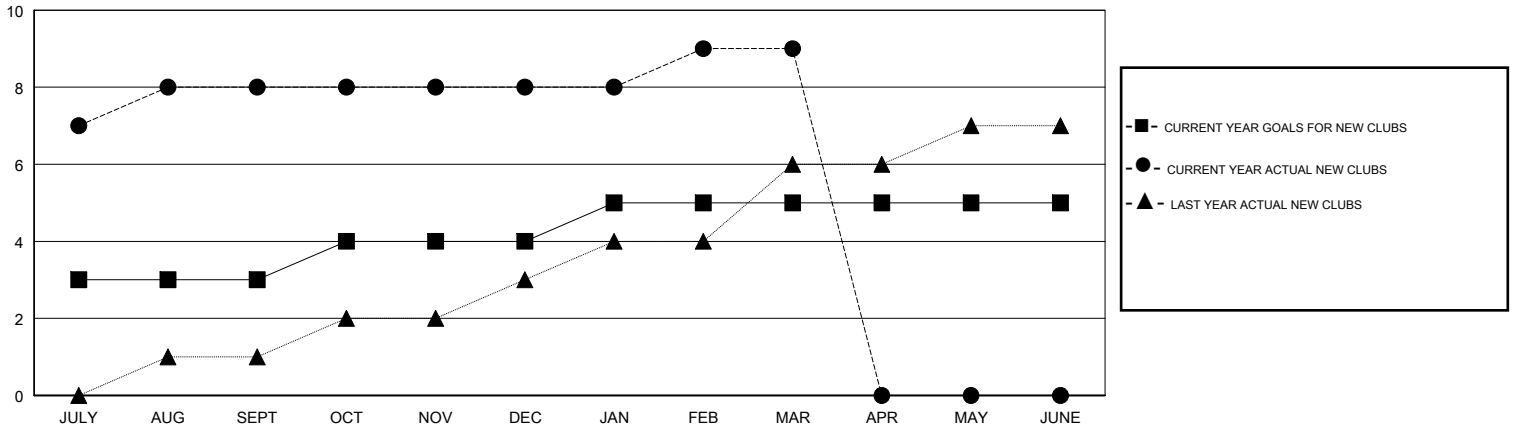
LOCATION INDIA

GMT CA

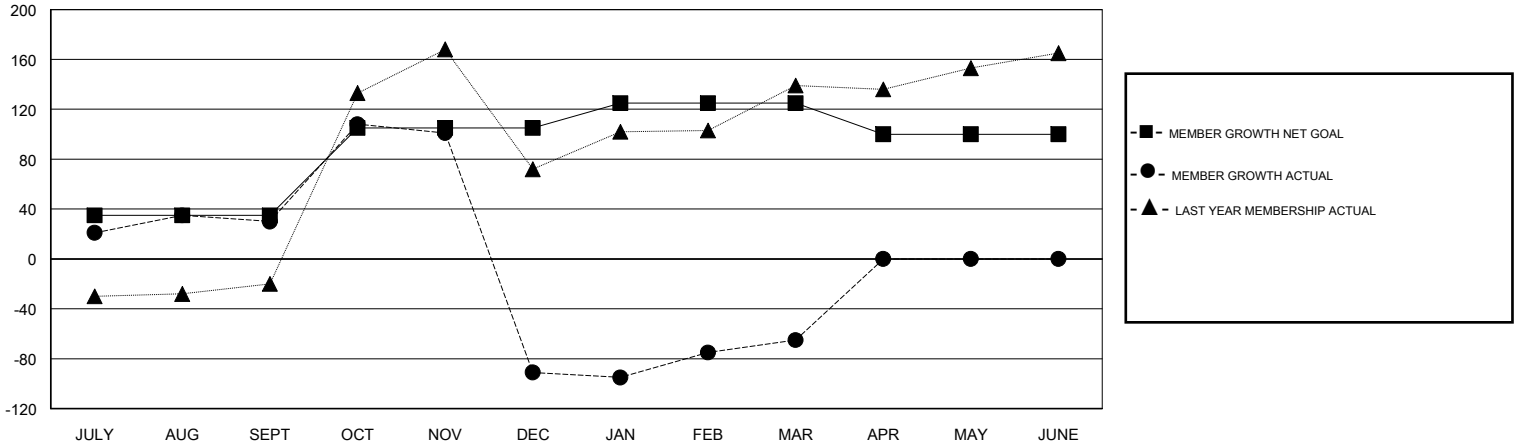
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2017-2018 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 3             | 8         | 0             |
| OCT/NOV/DEC           | 1             | 0         | 6             |
| JAN/FEB/MAR           | 1             | 1         | 1             |
| APR/MAY/JUNE          | 0             | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2017-2018 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 35                     | 205                  | 174  |
| OCT/NOV/DEC           | 70                     | 115                  | 227  |
| JAN/FEB/MAR           | 20                     | 124                  | 42   |
| APR/MAY/JUNE          | -25                    | 0                    | 0  |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|  |   |  |
|--|---|--|
| DROPPED CLUBS: 7   | 51 CLUBS OF 89 ADDED 1 OR MORE NEW MEMBERS                | <b>GENDER DISTRIBUTION</b><br>MALE 2,469 (85.76%)<br>FEMALE 410 (14.24%)<br>Women Percentage Fiscal Year Goal: 30% |
| <b>DROPPED MEMBERS</b><br>DECEASED 5<br>CLUB CANCELLED 165<br>OTHER 273<br>TOTAL 443 | <a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a> | TOTAL FAMILY UNIT MEMBERS 671<br>FAMILY MEMBERS PAYING HALF DUES 364   |